ORIGINAL OPEN MEETING



MEMORANDUM

Arizona Corporation Commission

TO:

THE COMMISSION

DOCKETED

FROM:

Utilities Division

AUG 3 0 2007

DATE:

August 30, 2007

DOCKETED BY

RECEIVED

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AZ CORP COMMISSION DOCKET CONTROL

RE:

ARIZONA PUBLIC SERVICE COMPANY – APPLICATION FOR APPROVAL OF CHANGES TO ITS SCHEDULE 1 WITH RESPECT TO DISCOUNTS RELATED TO ITS SUREPAY AND AUTOPAY PAYMENT OPTIONS (DOCKET NOS.

E-01345A-05-0816, E-01345A-05-0826, AND -1345A-05-0827)

On July 26, 2007, Arizona Public Service Company ("APS") filed an application for approval of changes to its Schedule 1 reflecting discounts for customers who utilize the SurePay and AutoPay payment options. SurePay is the APS automatic payment program and AutoPay is the on-line version of SurePay.

Decision No. 69663 ordered APS to file, for Commission approval, a tariff providing for a monthly discount of at least \$0.48 to be given to those customers who participate in automatic payment plans. APS' Schedule 1 contains provisions about automatic payment plans. In the above-referenced application, APS proposed new language for Section 4.3.3 of Service Schedule 1 regarding this discount, reading as follows:

"Where Company is responsible for rending the customer's bill, Company will provide a monthly incentive of \$0.48 per customer for customers who elect to pay their bills using the Company's offered electronically transmitted payment options AutoPay, SurePay or similar programs."

Staff recommends that APS include information about the discounts in all of its marketing materials on SurePay and AutoPay. APS markets SurePay and AutoPay through: (i) its website; (ii) the Lifestyles and APS newsletters; (iii) an annual APS letter; (iv) monthly bills; (v) email and direct mail campaigns; (vi) the APS call center; and (vii) APS offices.

In a cost-benefit analysis conducted pursuant to Decision No. 67744, APS calculated savings of \$0.48 resulting from each APS customer utilizing SurePay or AutoPay. APS has updated its original analysis to indicate savings of \$0.45 per customer, a \$0.03 decrease in savings per customer since the original analysis. The decrease in savings arises primarily from decreases in the cost of processing payments through methods other than SurePay and AutoPay, including payments made at APS business offices and through the mail.

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With respect to wording, Staff recommends that "offered" be deleted from the third line, to improve clarity and reduce redundancy. In its response to Staff's data request on this issue, APS agreed to the deletion.

THE COMMISSION August 30, 2007 Page 2

Staff recommends that APS' proposed changes to its Schedule 1 related to its SurePay and AutoPay payment options be approved, with deletion of the word "offered."

Staff also analyzed this application in terms of whether there were fair value implications. Compared to APS' total revenues, any impact from these proposed tariff changes would be de minimus, and any impact on APS' fair value base rate and rate of return would also be de minimus.

Staff has also recommended that APS file tariff pages consistent with the terms of the Decision within 15 days from the effective date of the Decision.

Ernest G. Johnson

Director

Utilities Division

EGJ:JKM:lhm\CCK

ORIGINATOR: Julie McNeely-Kirwan

BEFORE THE ARIZONA CORPORATION COMMISSION 1 2 MIKE GLEASON Chairman 3 WILLIAM A. MUNDELL Commissioner 4 JEFF HATCH-MILLER Commissioner 5 KRISTEN K. MAYES Commissioner 6 **GARY PIERCE** Commissioner 7 8 IN THE MATTER OF THE APPLICATION DOCKET NOS. E-01345A-05-0816 E-01345A-05-0826 OF ARIZONA PUBLIC SERVICE 9 COMPANY - APPLICATION FOR E-01345A-05-0827 APPROVAL OF CHANGES TO ITS 10 SCHEDULE 1 WITH RESPECT TO DECISION NO. DISCOUNTS RELATED TO ITS SUREPAY 11 **ORDER** AND AUTOPAY PAYMENT OPTIONS 12 13 Open Meeting September 18 and 19, 2007 14 Phoenix, Arizona 15 BY THE COMMISSION: 16 FINDINGS OF FACT 17 Arizona Public Service Company ("APS") is engaged in providing electric service 1. 18 within portions of Arizona, pursuant to authority granted by the Arizona Corporation Commission. 19 On July 26, 2007, Arizona Public Service Company ("APS") filed an application 2. for approval of changes to its Schedule 1 reflecting discounts for customers who utilize the 20 SurePay and AutoPay payment options. SurePay is the APS automatic payment program and 21

Decision No. 69663 ordered APS to file, for Commission approval, a tariff

providing for a monthly discount of at least \$0.48 to be given to those customers who participate in

automatic payment plans. APS' Schedule 1 contains provisions about automatic payment plans.

In the above-referenced application, APS proposed new language for Section 4.3.3 of Service

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3.

AutoPay is the on-line version of SurePay.

Schedule 1 regarding this discount, reading as follows:

"Where Company is responsible for rending the customer's bill, Company will provide a monthly incentive of \$0.48 per customer for customers who elect to pay their bills using the Company's offered electronically transmitted payment options AutoPay, SurePay or similar programs."

- 4. Staff has recommended that APS include information about the discounts in all of its marketing materials on SurePay and AutoPay. APS markets SurePay and AutoPay through: (i) its website; (ii) the Lifestyles and APS newsletters; (iii) an annual APS letter; (iv) monthly bills; (v) email and direct mail campaigns; (vi) the APS call center; and (vii) APS offices.
- 5. In a cost-benefit analysis conducted pursuant to Decision No. 67744, APS calculated savings of \$0.48 resulting from each APS customer utilizing SurePay or AutoPay. APS has updated its original analysis to indicate savings of \$0.45 per customer, a \$0.03 decrease in savings per customer since the original analysis. The decrease in savings arises primarily from decreases in the cost of processing payments through methods other than SurePay and AutoPay, including payments made at APS business offices and through the mail.
- 6. Staff has recommended that APS' proposed changes to its Schedule 1 related to its SurePay and AutoPay payment options be approved, with deletion of the word "offered."
- 7. Staff also analyzed this application in terms of whether there were fair value implications. Compared to APS' total revenues, any impact from these proposed tariff changes would be de minimus, and any impact on APS' fair value base rate and rate of return would also be de minimus.
- 8. Staff has also recommended that APS docket tariff pages, as a compliance item in this matter, consistent with the terms of this Decision within 15 days from the effective date of this Decision.

CONCLUSIONS OF LAW

1. APS is an Arizona public service corporation within the meaning of Article XV, Section 2, of the Arizona Constitution.

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¹ With respect to wording, Staff recommends that "offered" be deleted from the third line, to improve clarity and reduce redundancy. In its response to Staff's data request on this issue, APS agreed to the deletion.

Docket Nos. E-01345A-05-0816, et al.

Decision No.

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Decision No.

Docket Nos. E-01345A-05-0816, et al.